VELOXTECH SOLUTIONS:
Expanding Horizons through Innovative Solutions

Over the years, rapid penetration of technology has impacted not just individuals but businesses across all industry verticals as well. In the modern era, the demand for connectivity is increasing at a rapid pace, and for businesses, it is crucial to stay updated with the latest trends to get a foothold in the highly dynamic corporate realm. Helping businesses to tackle the growing challenges of the digital world in the most efficient manner is VeloxTech Solutions. The company identifies and works closely on IT Infrastructure, analytics, and professional services with OEMs to identify the pain points of the clients and offer them solutions. Venugopal Vemula is the brains behind VeloxTech Solutions and his is an IIM Nagpur graduate. Aside from this, Venugopal has also completed his Organizational Leadership Degree from the prestigious MIT Sloan School of Management. From the very beginning itself Venugopal has set a clear vision for the company which was to build and support highly optimized and reliable network infrastructures while still aligning its strategic solutions with the vision and specific requirements of the client.

A Catalyst of Positive Change

Since its inception, VeloxTech Solutions has been able to develop into one of the leading names in the industry owing to its commitment to never compromise on the quality of its offerings. When asked about the inception story of the company and the problems it wishes to address, Venugopal Vemula, CEO, VeloxTech Solutions says, "VeloxTech Solutions was created to solve an important, two-sided problem. How do buyers

of IT infrastructure, professional services and software find the best original equipment companies to meet a specific need. And conversely, how do leading product, services and software firms stand out from the sea of mediocre competitors. As a buyer with a large budget, one option is to hire a team for research to identify even expensive, OEM standard solutions and practices without prediction of Future Growth V/s RoI. But what if you wanted to work with leading specialists at more nimble, focused companies or had a limited budget. VeloxTech Solutions was born

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in 2015 to help solve this problem".

The founders of the company leveraged their experience as buyers, solution architects, and sellers of solutions and software to offer innovative solutions to the dilemmas the clients faced. To cater to the varied requirements of its clients the company has created a diverse service portfolio which can be divided into two segments. The first one deals with IT infrastructure

Venugopal Vemula
CEO

for IT enterprise requirements which includes storage, virtualization and networking practice, cyber security with key emphasis on zero trust architecture, and cloud practice. The second segment includes RPA and SAP practices which is concerned with the implementation, rollout and product support on ERP and automation platforms. Aside from this, the company also offers managed services and support which focuses on solving customer dilemmas at an optimum cost, while keeping in mind the AAA parameters of Authentication, Authorization and Accountability.

Driven by its passion for excellence, VeloxTech Solutions goes the extra mile to satisfy its client's requirements, and owing to that, the company has been able to make a niche for itself and acquire clients from multiple industry verticals including Pharma, Enterprise IT, and Manufacturing. That said, VeloxTech Solutions is not willing to rest on its laurels and evolve with the changing times, the company aspires to continue its upward growth trajectory and come up with innovative solutions to help its clients reach for greater heights in the market. **si**