VeloxTech Solutions

The OEM Specialist Reconfiguring the Market

he OEM Specialist Reconfiguring the Market. The augmenting reach of the digital revolution has enhanced the need to capitalize on modern tools to expand one's networking arsenal. Curating an optimally balanced network infrastructure that produces prompt and tangible results while simultaneously connecting the enterprise with the right OEMs is not an easy task. Thus, finding the most befitting network infrastructure partner can be a long and arduous process for most modern businesses. However, with the holistic and comprehensive services from VeloxTech Solutions, companies can finally bid adieu to all their networking woes.

USP of the Brand

VeloxTech Solutions was established in 2015 as a messiah within this space -designed specifically to help firms find the right original equipment partners according to their precise and discrete needs. This Telangana-based firm offers a comprehensive portfolio of services f o r

Networking, Storage, VMware, as well as specially designed services for other IT requirements of organizations By working closely with OEMs on IT infrastructure, analytics, and software-related functions, VeloxTech Solutions is able to identify the areas of concern for the client and deliver the finest results.



comprehensive portfolio of services for Networking, Storage, VMware, as well as specially designed services for other IT requirements of organizations. By working closely with OEMs on IT infrastructure, analytics, and software related functions, VeloxTech Solutions is able to identify the areas of concern for the client and deliver the finest results. OEM partners of the firm include industry stalwarts like Citrix, Dell EMC, IBM, HP, Oracle, and others. The company's Proof of concepts helps startups, mid-market, and large enterprises find partners that meet their needs, whether for a one-o ffproject or a long-term relationship.

Meeting the Ingenious Leader

VeloxTech Solutions has witnessed such a meteoritic rise to success under the auspices of its astutely talented and dedicated CEO & Managing Director, Mr. Venugopal Vemula. After completing his M.A in Political Science from the Osmania University,

66

VeloxTech's mission is to build an eco-system of pre-built industryspecific IT applications at an affordable cost to industries across the verticals"

77

VeloxTech is well-positioned
to be a partner and co-innovator
to businesses in their transformation
journey, identify new growth
opportunities, and facilitate
their foray into new sectors and
markets

- Venugopa Vemula

Mr. Vemula earned an Organizational Leadership Degree from the prestigious MIT Sloan School of Management and also pursuing his Senior Management Program from IIM Nagpur. He has helmed several key leadership positions in many renowned companies. Apart from dispensing the duties of a Business Head in Africa for MFI Document Solutions Limited, Mr. Vemula has also garnered experience in the domains of Strategic planning, Channel Sales, Recruiting Team & Management, Branding & Promotions, Marketing, & Business Development Activities in East Africa. Mr. Vemula leverages his expansive experience to lead VeloxTech Solutions to more novel feats of success. Under his guidance, the company has achieved several accolades and distinctions. Apart from leading VTS, Mr. Vemula is also a passionate storyteller, life coach, philanthropist, and entrepreneur.

A Personalized Approach

The customer-centric operational ideology of VeloxTech Solutions imbues it with a distinct edge in the market. The team of experts at VTS works relentlessly to align their strategic solutions with the vision and specific requirements of the client. Their avowed goal is to ensure the holistic satisfaction of the clients. All services of the brand are designed to ensure the creation of an efficaciously integrated environment that guarantees optimum performance and growth.



A Variegated List of Services

VeloxTech Solutions was ideated with the core objective of building and supporting highly optimized and reliable network infrastructures. By leveraging its expertise in IP Communications, Network Security, System Architecture, Mobile, and Wireless Technology, VeloxTech aims to create a transparent environment across wired and wireless networks while simultaneously matching the optimum performance requirement levels of critical business applications. VTS' expansive solution suite includes

- Configuration and Deployment of Networking solutions
- Network Consolidation
- Branch/ Remote Office Connectivity
- Network Security
- Wireless VOIP Design
- Storage/Virtualization
- Cyber Security
- Location-Based Services

Apart from this key area of service provision, VeloxTech Solutions also supervises the management of voice networks, desktops, IT security, backup and storage, disaster recovery, and monitors the performance of servers. The carefully crafted operational structure of the company allows it to prepare for any possible eventuality. VTS is equipped with arrangements to respond to server alerts in a timely manner and address potential problems before they turn into system failures.

Navigating Digital Threats

The team at VTS recognizes the salience of cybersecurity in the current digital era. The service model of the firm cognizes the possible threats and concerns associated with this crucial arena of security. The specially deputed VeloxTech cybersecurity team is trained in the art and science of overcoming the challenges to security within the digital space.

The team helps organizations assess risks, create a strategic plan based on their compliance requirements and level of threat as well as bridge the gaps in their technology security. This approach helps clients develop an overarching mechanism to adapt to the novel risks within cyberspace.

Future Calling

VeloxTech Solutions has successfully created a revered market position within the short span of its existence. The company has secured a loyal and expanding customer base across several variegated verticals including Pharma, Enterprise IT, and Manufacturing segments. Through multiple successful installations, VTS has embarked upon a journey of forging a formidable legacy for itself in the market. VTS is now geared towards geographic expansion while simultaneously embracing the tidal wave of AI-driven products and services. It plans to shift its strategic focus onto ideating applications that incorporate AI, Predictive Analytics, Hyper-Converged Platforms, and SDN Technology.

